



Client Information & Site Assessment Package

Purified Water Vending Solutions for South Africa



AquaVend SA

PREPARED BY

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01 EXECUTIVE SUMMARY — WHAT IS AQUAVEND?

AquaVend SA provides commercial purified water vending solutions throughout South Africa. We install and support fully automated water purification machines at high-traffic locations — giving communities, businesses and entrepreneurs affordable, on-demand access to purified water, 24 hours a day, 7 days a week.

WHAT WE DO	WHY IT'S GROWING	WHO USES IT
<p>We install, operate and support commercial-grade water purification vending machines connecting to any water supply and dispensing purified water on demand.</p>	<p>South Africans spend billions on bottled water annually. Water vending offers purified water at a fraction of the cost — creating strong demand in estates, schools, communities and businesses.</p>	<p>Petrol stations, residential estates, schools, garages, farms, shopping centres, factories and community entrepreneurs — anyone with foot traffic and a water connection.</p>

HOW THE MACHINES WORK

AquaVend machines utilise a commercial-grade, multi-stage Reverse Osmosis (RO) and UV sterilisation purification process — engineered to guarantee premium-quality purified water on demand, from virtually any municipal or borehole water source.

02 WHY CHOOSE AQUAVEND?

With over 15 years of water treatment experience and a dedicated South African team, AquaVend delivers turnkey water vending solutions backed by local support, advanced technology and flexible business models.

<p>1 5 Years Water Treatment Experience +</p>	<p>✓ Multiple Ownership Models</p>
<p>✓ South African Installation & Support</p>	<p>✓ Nationwide Support Capability</p>
<p>✓ Commercial RO Purification Technology</p>	<p>✓ Custom Branding Options</p>
<p>✓ Remote Monitoring Dashboard</p>	<p>✓ Low Operating Costs</p>
<p>✓ Nayax Cashless Payment Integration</p>	<p>✓ No Staff Required</p>
<p>✓ UPS / Backup Power Compatible</p>	<p>✓ Low-Pressure Water Supply Compatible</p>

■ Load Shedding & Water Outages — Built for South African Conditions
 AquaVend machines are compatible with UPS and battery backup systems to maintain operation during load shedding, and are engineered to function at low water pressure. Speak to your consultant about the right backup configuration for your site.

03 WHY WATER VENDING MAKES SENSE IN SOUTH AFRICA

South Africa is experiencing a convergence of economic, environmental and social pressures that make purified water vending one of the most relevant and timely business opportunities available today. Understanding this context helps explain why demand continues to grow — and why the timing is right.

<p>■ RISING BOTTLED WATER COSTS</p>	<p>■ WATER QUALITY CONCERNS</p>	
<p>South Africans spend billions on bottled water every year. A standard 500ml bottle retails for R12–R20. Water vending delivers the same purity at a fraction of that cost — typically R2–R5 per litre. The financial case for consumers is immediate and clear.</p>	<p>Municipal water quality is inconsistent across many South African cities and towns. Ageing infrastructure, treatment failures and contamination incidents have eroded public trust. Demand for independently purified water continues to grow across all income groups.</p>	
<p>■ SUSTAINABILITY & PLASTIC REDUCTION</p>	<p>■ REUSABLE BOTTLE CULTURE</p>	<p>■ AFFORDABLE COMMUNITY ACCESS</p>
<p>Plastic pollution from single-use water bottles is a growing national and global crisis. Water vending supports a circular economy — customers refill reusable bottles instead of purchasing disposable plastic. Businesses and institutions increasingly prefer sustainable water solutions.</p>	<p>Consumer behaviour is shifting. Reusable water bottles are now mainstream across schools, gyms, offices and communities. A water vending machine is the natural infrastructure partner to this shift — providing clean, affordable refills wherever people need them.</p>	<p>In many townships, estates and rural areas, access to safe purified water remains limited or unaffordable. A well-placed water vending machine creates genuine social value — not just a business. Many AquaVend clients are motivated equally by community impact and financial return.</p>

The opportunity is structural, not cyclical. Water is not a trend — it is a daily essential. The combination of rising costs, quality concerns, sustainability pressure and growing consumer awareness creates a durable, long-term market for affordable purified water vending across South Africa. AquaVend exists to help entrepreneurs, businesses and communities capitalise on this opportunity.

04 MARKET DEMAND & INDUSTRY INTEREST

AquaVend is experiencing rapidly growing nationwide interest across multiple sectors — driven entirely by organic market demand.

GROWING MARKET DEMAND	INTEREST FROM ACROSS SOUTH AFRICA
<ul style="list-style-type: none"> ✓ Growing interest across multiple sectors ✓ Increasing awareness of affordable purified water solutions ✓ Expanding opportunities across South Africa ✓ Consistent demand across urban and rural communities 	<ul style="list-style-type: none"> ✓ Entrepreneurs & investors ✓ Petrol stations & garages ✓ Schools & universities ✓ Residential estates ✓ Community projects ✓ Business owners & property investors

The South African purified water market presents a compelling opportunity. Demand for affordable, on-site water purification solutions continues to grow across both urban and rural communities, driven by rising bottled water costs, unreliable municipal supply and increasing consumer health awareness. AquaVend is positioned to meet this demand at scale.

05 THE PASSIVE INCOME OPPORTUNITY

A BUSINESS THAT WORKS WHILE YOU SLEEP

A water vending machine is one of the few business assets that generates revenue continuously — 24 hours a day, 7 days a week — with no staff, no stock and minimal operating overhead. The return on investment is directly influenced by your site's foot traffic, your chosen pricing and your selected ownership model.

LOW OVERHEAD	SCALABLE INCOME	ASSET OWNERSHIP
No staff wages. No rental premises. No stock to manage. Operating costs are limited to consumables such as filter replacements — keeping your margin high.	Revenue scales directly with foot traffic. A well-positioned machine at a high-traffic location can generate meaningful monthly income relative to its capital cost.	Under the Purchase and Lease-to-Own models, the machine is a tangible asset you own. As volume grows, additional machines can be added to compound your return.

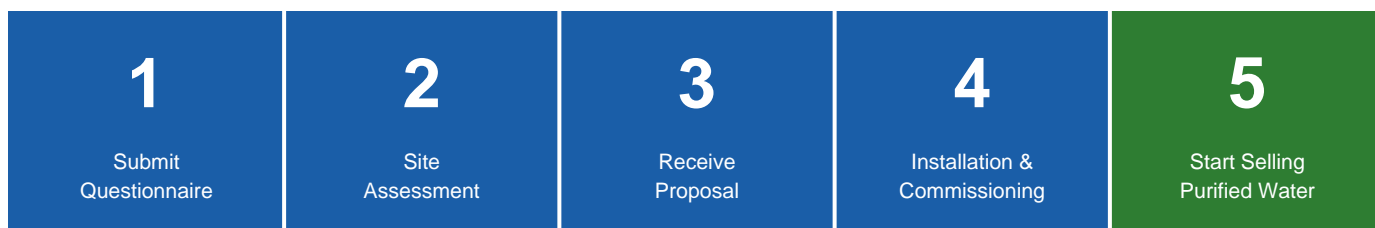
KEY FACTORS THAT INFLUENCE YOUR RETURN

✓ Daily foot traffic at your location	✓ Your chosen water pricing per litre
✓ Machine placement and visibility	✓ Selected ownership or rental model
✓ Site demographics and water demand	✓ Availability of water and power supply

AquaVend will provide a personalised site-specific revenue estimate as part of your customised proposal, based on your actual location, foot traffic data and selected business model. Complete the site questionnaire to receive your tailored assessment.

06 HOW IT WORKS — YOUR 5-STEP JOURNEY

Getting started with AquaVend is simple. From first contact to generating revenue, our streamlined process ensures a smooth and professional experience.



Most installations are completed within 4–6 weeks from proposal acceptance. Our South African team handles everything from installation to training and ongoing support.

07 OWNERSHIP & PARTNERSHIP MODELS

AquaVend offers four flexible models to suit every budget, objective and location type. Whether you want to own outright, enter with minimal capital, or simply host the machine — we have a solution for you.

PURCHASE	RENTAL	LEASE-TO-OWN	PARTNERSHIP
Tailored Commercial Proposal	Monthly options available	Flexible finance options available	No upfront investment required
<ul style="list-style-type: none"> ✓ Own the machine outright ✓ Set your own water pricing ✓ Keep 100% of revenue generated ✓ Ideal for entrepreneurs, investors, schools, estates & commercial sites ✓ Configuration customised to your site requirements ✓ Pricing confirmed following site assessment 	<ul style="list-style-type: none"> ✓ Lower upfront investment ✓ Fixed predictable monthly fee ✓ Maintenance included ✓ Keep 100% of revenue 	<ul style="list-style-type: none"> ✓ Affordable monthly payments ✓ Ownership at end of term ✓ 10% annual escalation ✓ Easier market entry 	<ul style="list-style-type: none"> ✓ AquaVend installs & operates ✓ Revenue shared monthly ✓ Zero capital required ✓ AquaVend handles all maintenance, sanitation & filter replacements

Each AquaVend solution is tailored to the customer's location, water source, payment requirements, branding requirements and business objectives. Pricing is confirmed following site assessment and business model consultation.

COMPARISON TABLE

Model	Investment	Monthly Cost	Revenue	Best For
Purchase	<i>Custom commercial proposal following site assessment</i>	Low (filters only)	100% yours	Investors, entrepreneurs, schools & estates
Rental	<i>Monthly options available</i>	Fixed monthly fee	100% yours	Lower upfront entry
Lease-to-Own	<i>Flexible finance options available</i>	Monthly payments	100% yours	Affordable market entry
Partnership	No upfront investment required	None	Revenue share	Site owners & landlords

* AquaVend provides tailored commercial proposals. Pricing and terms are confirmed following site assessment and business model consultation. Different sites require different configurations.

08 WHY PEOPLE CONTACT AQUAVEND

AquaVend receives consistent inbound interest from entrepreneurs, property owners and business operators across South Africa — all seeking an affordable, scalable alternative to traditional water businesses. Here are some of the motivations we hear:

“I want to start a water business without spending R200,000.”
 — **Entrepreneur, Johannesburg**

“Our estate needs affordable purified water for residents.”
 — **Estate Manager, Pretoria**

“We want to reduce our bottled water costs significantly.”
 — **Operations Manager, Cape Town**

“We need a water solution for our school community.”
 — **School Principal, Durban**

“I need passive income from my property.”
 — **Property Owner, East Rand**

“Our garage sees over 2,000 people daily — a water vending machine is a no-brainer.”
 — **Garage Owner, Gauteng**

Whatever your objective — passive income, community service, cost reduction or sustainability — AquaVend has a model that fits.

09 WHY WATER VENDING BEATS A TRADITIONAL WATER SHOP

Many entrepreneurs approach AquaVend after discovering that traditional water shop and franchise models often require investments exceeding R200,000 plus ongoing operating costs and royalty fees.

TRADITIONAL WATER SHOP	AQUAVEND MACHINE
<ul style="list-style-type: none"> ✗ Premises / lease required ✗ Staff required ✗ Higher startup cost ✗ Higher ongoing operating expenses ✗ Fixed opening hours ✗ Franchise fees often apply ✗ Stock management required 	<ul style="list-style-type: none"> ✓ Small footprint — fits almost anywhere ✓ No staff required ✓ Lower startup cost ✓ Low operating costs ✓ Operates 24 hours, 7 days a week ✓ Flexible ownership options ✓ Fully automated

AquaVend machines connect directly to your existing water supply and purify on-site, on demand. There is no stock to manage, no staff to schedule and no fixed operating hours to maintain. The machine works while you sleep.

10 SITE ASSESSMENT QUESTIONNAIRE

To prepare an accurate, site-specific proposal, please complete the questions below and return to info@aquavend.co.za. All information is kept strictly confidential.

A. YOUR DETAILS

Q1 Full Name

Q2 Contact Number (Phone / WhatsApp)

Q3 Email Address

Q4 Company or Organisation (if applicable)

B. YOUR LOCATION

Q5 Where is your site located? (City / Town / Area)

Q6 What type of site is this?

- | | | |
|--|---|---|
| <input type="checkbox"/> Petrol Station / Garage | <input type="checkbox"/> School / University | <input type="checkbox"/> Residential Estate |
| <input type="checkbox"/> Shopping Centre | <input type="checkbox"/> Gym / Sports Club | <input type="checkbox"/> Business Park |
| <input type="checkbox"/> Factory / Industrial | <input type="checkbox"/> Farm | <input type="checkbox"/> Community / Township |
| <input type="checkbox"/> Entrepreneur / Reseller | <input type="checkbox"/> Other (describe below) | |

Q7 Approximate customers / visitors per day?

- Under 100 100–500 500–2,000 2,000–5,000 Over 5,000

Q8 Is the proposed machine position covered or sheltered?

- Fully covered / indoor Semi-covered / canopy Outdoor / open

Q9 Is there a water connection near the proposed position?

- Yes — municipal Yes — borehole Not sure No

Q10 Is there a 220V power point and drain nearby?

- Yes to both Have power, no drain Have drain, no power Not sure

C. BUSINESS PREFERENCES

Q11 Which ownership model interests you most?

- Purchase (own outright)
- Partnership (zero upfront)
- Rental (monthly fee)
- Not sure yet — send me more info
- Lease-to-Own

Q12 How would you prefer to proceed?

- Purchase outright
- Partnership (zero upfront)
- Rental (monthly fee)
- I require financing options
- Lease-to-own (monthly payments)
- Not sure yet

Q13 What is your biggest objective?

- Generate passive income
- Reduce bottled water costs
- Start a water business
- Improve sustainability
- Provide water to a community
- Other

Q14 How soon are you looking to proceed?

- As soon as possible
- 1–3 months
- 3–6 months
- Just exploring

Q15 Do you currently sell bottled water or beverages?

- Yes
- No

Q16 Would you like information on AquaVend financing or lease-to-own options?

- Yes
- No

Q17 How did you hear about AquaVend?

- Website
- Referral
- Google Search
- WhatsApp
- Facebook
- Other

Q18 Estimated daily water demand at this site?

- Under 100 litres
- 500–1,000 litres
- 100–300 litres
- Over 1,000 litres
- 300–500 litres

D. ADDITIONAL QUESTIONS / REQUIREMENTS

Q19

Q20

Q21

PLEASE ATTACH — Site Photos

- 3–5 clear photos of the proposed machine location
- Water connection point (tap, pipe or borehole outlet)
- 220V power connection (plug point or DB board)
- General surrounding area (indoor/outdoor, shelter)
- Customer traffic area (street, entrance, walkway)

Photos help us skip unnecessary site visits and prepare a more accurate proposal.

11 NEXT STEPS — START YOUR WATER BUSINESS TODAY

You are one step away from your own water business. Complete and return this questionnaire and our team will be in touch within 3 business days to arrange your site assessment.

1	Complete this questionnaire	2	Return to AquaVend
3	We conduct a site assessment	4	Receive your customised proposal
5	Installation & commissioning	6	Start generating revenue

WHY ACT NOW?

<ul style="list-style-type: none"> ✓ Growing demand for purified drinking water across South Africa 	<ul style="list-style-type: none"> ✓ Multiple ownership models — find the right fit for your budget
<ul style="list-style-type: none"> ✓ Low operating overheads — no staff, no stock, low maintenance 	<ul style="list-style-type: none"> ✓ Cashless payment technology built in — tap, card and NFC ready
<ul style="list-style-type: none"> ✓ Scalable business opportunity — add more machines as you grow 	<ul style="list-style-type: none"> ✓ Professional installation and ongoing support from our SA team

Complete and return this package today to receive a customised proposal and site assessment.

READY TO GET STARTED?

✉ info@aquavend.co.za ☎ 010 312 5022 ■ www.aquavend.co.za

Return this completed questionnaire and we will be in touch within 3 business days.



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